

**Regional Micro-Enterprise Credential: Bank Applicant Profiles Student Exercise**

(Updated: June 12, 2017)

**Credit Applicant Profiles**

The four applicants for a \$40,000 loan are Robin Smith, Amari Jones, Jamie Ford and Blake Felder.

- 1) Who is the youngest loan applicant?
- 2) Which loan applicants are seeking funds for start-up business opportunities?
- 3) Which loan applicant earns the most total income every year?
- 4) Which loan applicant earns the most "Other Income" during the year?
- 5) How many of these applicants have pets?
- 6) Which of these applicants projects paying the least amount of rent for their business? (At what location do you think this applicant intends to work?)
- 7) Which applicants own their own cars "free and clear" with no car loan they need to pay each month?
- 8) Which applicant's business requires the most equipment in order to operate?

**EXTRA CREDIT**

- 9) Which applicant saves the most money each year from their personal income? Which applicant saves the least?
- 10) Which applicant's business promises to be the most profitable?
- 11) Which applicant is the most likely to be approved? Why?
- 12) Which applicant is the least likely to be approved? Why?

**Guarantor Profiles**

- 1) Which is the wealthiest guarantor?
- 2) How many guarantors own a house? How many own their house "free and clear?"
- 3) Which guarantors have individual retirement accounts (IRAs)?
- 4) Who is the youngest guarantor? What kind of car does this person drive?

**EXTRA CREDIT**

- 5) Parker earns less money each year than Quinn. Who would a bank think is a better guarantor? Why?
- 6) Both Logan and Kendall are pretty wealthy. What are the reasons a bank might think Logan is a better guarantor than Kendall?