

Frog Street Press LLC
Frog Street Pre-K 2020

MEMORANDUM OF UNDERSTANDING
CONTRACTUAL PERIOD: JULY 1, 2020 - JUNE 30, 2026

Contract #: 4400022339

This program is offered in the following language(s):

English
Spanish

Frog Street Pre-K 2020 Summary Pricing

ISBN	Product #	Program Name	List Price	Discount	Net Price	Shipping	Free with Order	Comments
One Year Programs								
9781632377944	FS21000	Frog Street Pre-K 2020 Dual Language (1 Year for 22 Students)	\$4,499.99		\$4,499.99	10%	\$760.00	ABCmouse for Frog Street Pre-K, Frog Street Pre-K 2020 at Home, Digital Teacher Portal and AIM Assessment are free for 1 year with order for 22 students.
9781632377951	FS21001	Frog Street Pre-K 2020 English (1 Year for 22 Students)	\$3,499.99		\$3,499.99	10%	\$760.00	ABCmouse for Frog Street Pre-K, Frog Street Pre-K 2020 at Home, Digital Teacher Portal and AIM Assessment are free for 1 year with order for 22 students.
9781632377968	FS21002	Frog Street Pre-K 2020 Spanish (1 Year for 22 Students)	\$3,499.99		\$3,499.99	10%	\$760.00	ABCmouse for Frog Street Pre-K, Frog Street Pre-K 2020 at Home, Digital Teacher Portal and AIM Assessment are free for 1 year with order for 22 students.
Four Year Programs								
9781632379986	FS21000-4	Frog Street Pre-K 2020 Dual Language (4 Years for 22 Students)	\$6,119.99	\$ (291.00)	\$5,828.99	10%	\$760.00	Includes ABCmouse for Frog Street Pre-K, Frog Street Pre-K 2020 at Home, and Digital Teacher Portal for 4 years (first year is free) for 22 students.
9781632379948	FS21001-4	Frog Street Pre-K 2020 English (4 Years for 22 Students)	\$5,119.99	\$ (291.00)	\$4,828.99	10%	\$760.00	Includes ABCmouse for Frog Street Pre-K, Frog Street Pre-K 2020 at Home, and Digital Teacher Portal for 4 years (first year is free) for 22 students.
9781632379962	FS21002-4	Frog Street Pre-K 2020 Spanish (4 Years for 22 Students)	\$5,119.99	\$ (291.00)	\$4,828.99	10%	\$760.00	Includes ABCmouse for Frog Street Pre-K, Frog Street Pre-K 2020 at Home, and Digital Teacher Portal for 4 years (first year is free) for 22 students.
Subscription Components Pricing if renewed annually			Annual Pricing					
9781632378996	FS20740	AIM Assessment	\$13.99/student					

ISBN	Product #	Frog Street Pre-K 2020 English Program Components	List Price	Net Price	Shipping
9781601283306	FSPK0001004	Three Billy Goats Gruff/ Los tres chivos, Three Little Pigs/Los tres cerditos Developmental Storybook	\$39.99	\$39.99	15%
9781601286321	FSPK0001007	The Enormous Turnip/ El nabo enorme, Little Red Hen/La gallinita roja Developmental Storybook	\$39.99	\$39.99	15%
9781632378163	FS20055	Rapunzel/Rumpelstiltskin Developmental Storybook	\$39.99	\$39.99	15%
9781889609515	FS20012	Conscious Discipline Manual	\$29.99	\$29.99	15%
9780892392292	FS20178	Quinito's Neighborhood • El vecindario de Quinito	\$12.99	\$12.99	15%
9781632376350	FS20160	Maria Had a Little Llama • María tenía una llamita	\$12.99	\$12.99	15%
9781632378149	FS20051	Betty Beetle's Birthday Bash • El festejo de cumpleaños de Estelita Escarabajo Story Folder	\$16.99	\$16.99	15%
9781601284747	FSPK0003030	Diego's Fifth Birthday • Diego cumple 5 años Story Folder	\$16.99	\$16.99	15%
9781632371478	FSPK0006331	It's Not Easy Being a Troll • No es fácil ser un duende Story Folder	\$16.99	\$16.99	15%
9781601288868	FSPK0005214	Kate the Chameleon • Catalina, la camaleona Story Folder	\$14.99	\$14.99	15%
9781632378125	FS20048	Little Ants • Hormiguitas Story Folder	\$16.99	\$16.99	15%
9781601284853	FSPK0003005	Little Red • Gorrita Roja Story Folder	\$16.99	\$16.99	15%
9781632378118	FS20047	Mary Had a Little Lamb • Mary tenía un corderito Story Folder	\$16.99	\$16.99	15%
9781601284686	FSPK0003020	Monster Coaster • Monstruosa, la montaña rusa Story Folder	\$16.99	\$16.99	15%
9781632378101	FS20046	Nana's Birthday Surprise • La sorpresa de cumpleaños de la abuela Nana Story Folder	\$16.99	\$16.99	15%
9781632378156	FS20078	Space Frog • Rana espaciadora	\$4.99	\$4.99	15%
9781601283566	FSPK0003027	The Great Enormous Rock • Una piedra enorme Story Folder	\$16.99	\$16.99	15%
9781632378132	FS20049	The Iguana in Lavender Socks • La iguana con calcetines morados Story Folder	\$16.99	\$16.99	15%
9781632378095	FS20045	The Lion and the Mouse • El león y el ratón Story Folder	\$16.99	\$16.99	15%
9781601284648	FSPK0003012	The Princess and the Pea • La princess y el guisante Story Folder	\$16.99	\$16.99	15%
9781601284778	FSPK0003011	The Three Bears • Los tres osos Story Folder	\$16.99	\$16.99	15%
9781632377586	FS20056	Teacher Resource Tub #1	\$14.99	\$14.99	15%
9781601284082	FSPK0003313	AngLegs™ (36 Legs each set)	\$12.99	\$12.99	15%
9781601284099	FSPK0003314	Attribute Buttons • botones educativos (96 buttons)	\$15.99	\$15.99	15%
9781632378866	FS20138	Balance Scale • balanza (1 scale / 2 bowls / 8 weights)	\$69.99	\$69.99	15%
9781601284549	FSPK0003323	Bean Bags • peluches pequeños (2 bags)	\$11.99	\$11.99	15%
9781601284105	FSPK0003315	Chain Links • eslabones (100)	\$4.99	\$4.99	15%
9781601284051	FSPK0003309	Connecting Cubes • cubos conectores (100 cubes)	\$25.99	\$25.99	15%
9781601284433	FSPK0003337	Eyedroppers	\$0.99	\$0.99	15%
9781601284075	FSPK0003311	Frog Counters • ranitas para contar (120 frogs)	\$39.99	\$39.99	15%
9781632376176	FS20142	Letter Builder Set with Cards • Juego para construir letras (70 pcs w/cards)	\$39.99	\$39.99	15%

ISBN	Product #	Frog Street Pre-K 2020 English Program Components	List Price	Net Price	Shipping
9781632378873	FS20141	Magnetic marbles/wands • Juego de imanes (2 wands / 1 horseshoe /10 marbles)	\$24.99	\$24.99	15%
9781601284068	FSPK0003310	Pattern Blocks • fichas de figuras (100 blocks)	\$9.99	\$9.99	15%
9781632377722	FS20182	Plastic Letters-Green Uppercase (27 letters)	\$3.99	\$3.99	15%
9781632377739	FS20183	Plastic Letters-Green Lowercase (27 letters)	\$3.99	\$3.99	15%
9781632377746	FS20184	Plastic Letters-Blue Uppercase (27 letters)	\$3.99	\$3.99	15%
9781632377753	FS20185	Plastic Letters-Blue Lowercase (27 letters)	\$3.99	\$3.99	15%
9781632377760	FS20186	Plastic Letters-Pink Uppercase (27 letters)	\$3.99	\$3.99	15%
9781632377777	FS20187	Plastic Letters-Pink Lowercase (27 letters)	\$3.99	\$3.99	15%
9781632370426	FSIN0000300	Pocket Cubes • cubo con bolsillos (2 cubes)	\$19.99	\$19.99	15%
9781601284495	FSPK0003320	Shape Stencils • Plantillas de figuras (4 stencils w/3 cutouts)	\$14.99	\$14.99	15%
9781632376251	FS20150	Tabletop Pocket Chart	\$24.99	\$24.99	15%
9781601284440	FSPK0003338	Tweezers • pinzas	\$2.99	\$2.99	15%
9781632378941	FS20139	Alphabet Arc Poster • Arco del alfabeto	\$3.99	\$3.99	15%
9781632376183	FS20143	Frog-E	\$99.99	\$99.99	15%
9781632378903	FS20144	Frog-E Grid Mat • Tapete cuadriculado de Frog-E	\$59.99	\$59.99	15%
9781632378958	FS20189	Fanny Puppet with Clothing & House	\$89.99	\$89.99	15%
9781632378859	FS20145	Manipulatives Tub	\$14.99	\$14.99	15%
9781632376237	FS20148	Puppet Shipper	\$7.99	\$7.99	15%
9781632377784	FS20001	Theme 1: My School and Me Teacher Guide	\$99.99	\$99.99	15%
9781632377791	FS20002	Theme 2: My Family and Friends Teacher Guide	\$99.99	\$99.99	15%
9781632377807	FS20003	Theme 3: Safe, Healthy, Helpful Me Teacher Guide	\$99.99	\$99.99	15%
9781632377814	FS20004	Theme 4: Compare and Contrast Teacher Guide	\$99.99	\$99.99	15%
9781632377821	FS20005	Theme 5: Creative Me Teacher Guide	\$99.99	\$99.99	15%
9781632377838	FS20006	Theme 6: On the Move Teacher Guide	\$99.99	\$99.99	15%
9781632377845	FS20007	Theme 7: Amazing Critters Teacher Guide	\$99.99	\$99.99	15%
9781632377852	FS20008	Theme 8: Animals Teacher Guide	\$99.99	\$99.99	15%
9781632377869	FS20009	Theme 9: Changes Teacher Guide	\$99.99	\$99.99	15%
9781632377876	FS20010	Welcome Guide English	\$49.99	\$49.99	15%
9781632377883	FS20011	Songs and Stories	\$59.99	\$59.99	15%
9781632378750	FS20118	Strategy Cards English (24 cards)	\$29.99	\$29.99	15%
9781632376435	FS20013	Teacher Guide Box English	\$9.99	\$9.99	15%
9781632379269	FS20400	Dual Language Inventory Sheet for FS21000 (attached to shipper)	\$0.00	\$0.00	15%
9781632376510	FS20014	I See Giants	\$3.99	\$3.99	15%
9781632376534	FS20015	My Classroom	\$3.99	\$3.99	15%
9781632376978	FS20016	I Can Move	\$3.99	\$3.99	15%
9781632376985	FS20017	The Beach	\$3.99	\$3.99	15%

ISBN	Product #	Frog Street Pre-K 2020 English Program Components	List Price	Net Price	Shipping
9781632377180	FS20018	What Is This?	\$3.99	\$3.99	15%
9781632377326	FS20019	Insects Jump!	\$3.99	\$3.99	15%
9781632377364	FS20020	Lizards Like to Eat	\$3.99	\$3.99	15%
9781632377401	FS20021	Birds	\$3.99	\$3.99	15%
9781632377425	FS20022	I Can	\$3.99	\$3.99	15%
9781632377487	FS20023	Weather	\$3.99	\$3.99	15%
9781632377999	FS20027	Families Listening Book	\$3.99	\$3.99	15%
9781632378019	FS20029	Is It Alive? Listening Book	\$3.99	\$3.99	15%
9781632378057	FS20033	Crawling Creatures Listening Book	\$3.99	\$3.99	15%
9781632378033	FS20031	Traveling Across the Tundra Listening Book	\$3.99	\$3.99	15%
9781632377982	FS20026	Lucy and Copito Listening Book	\$3.99	\$3.99	15%
9781632377975	FS20025	Sensational Senses Listening Book	\$3.99	\$3.99	15%
9781632378064	FS20034	I Am a Mammal! Listening Book	\$3.99	\$3.99	15%
9781632378002	FS20028	Pass It On Listening Book	\$3.99	\$3.99	15%
9781632378026	FS20030	What Will You Create? Listening Book	\$3.99	\$3.99	15%
9781632378071	FS20035	Victor the Sea Turtle Listening Book	\$3.99	\$3.99	15%
9781632378088	FS20036	Changes Listening Book	\$3.99	\$3.99	15%
9781632378040	FS20032	Stop Bugging Me! Listening Book	\$3.99	\$3.99	15%
9781632377562	FS20024	Tabs English Little Books (22)	\$9.99	\$9.99	15%
9781632376480	FS20037	Student Book Box English	\$9.99	\$9.99	15%
9781632378743	FS20127	Card Box English	\$14.99	\$14.99	15%
9781632378781	FS20120	Vocabulary Cards English (136 cards)	\$49.99	\$49.99	15%
9781632378798	FS20121	Letter Wall Cards English (26 cards)	\$14.99	\$14.99	15%
9781632378804	FS20122	Cut-Apart Cards (31 cards)	\$14.99	\$14.99	15%
9781632378811	FS20123	Compound Word Cards English (11 cards)	\$14.99	\$14.99	15%
9781632378828	FS20124	Letter Cards English (52 cards)	\$24.99	\$24.99	15%
9781632378835	FS20125	Card Sets (32 sets of cards)	\$99.99	\$99.99	15%
9781632378842	FS20130	Sound Cards (78 cards)	\$39.99	\$39.99	15%
9781632379078	FS20200	English Card Tabs (62 tabs)	\$29.99	\$29.99	15%
9781632378767	FS20119	Photo Cards English (194 cards)	\$99.99	\$99.99	15%
9781632378774	FS20128	Photo Cards Plastic Tub	\$6.75	\$6.75	15%
9781632378217	FS20059	Your Fabulous Skin	\$18.99	\$18.99	15%
9781632378224	FS20060	Sensational Senses	\$18.99	\$18.99	15%
9781632378255	FS20099	Lucy and Copito	\$22.99	\$22.99	15%
9781632378231	FS20061	Feelings Are Real	\$22.99	\$22.99	15%
9781632378712	FS20096	Frog Street Poems and Rhymes	\$28.99	\$28.99	15%
9781632376282	FS20153	Hooray for Hoppy	\$12.99	\$12.99	15%

ISBN	Product #	Frog Street Pre-K 2020 English Program Components	List Price	Net Price	Shipping
9781632378200	FS20058	Sara Sidney's First Day of School	\$22.99	\$22.99	15%
9781632378248	FS20098	My Backyard and My Senses	\$18.99	\$18.99	15%
9781632378194	FS20057	Chloe Gets Ready for School	\$22.99	\$22.99	15%
9781632376336	FS20158	Wild Feelings	\$12.99	\$12.99	15%
9781632378170	FS20152	Here Are My Hands	\$12.99	\$12.99	15%
9781632378286	FS20063	Pets Are Family	\$24.99	\$24.99	15%
9781632378262	FS20062	Families	\$24.99	\$24.99	15%
9781632376312	FS20156	My Pet Wants a Pet	\$12.99	\$12.99	15%
9781632376329	FS20157	Same, Same but Different	\$12.99	\$12.99	15%
9781632378309	FS20102	Yuna and the Paper Cranes	\$22.99	\$22.99	15%
9781632378279	FS20100	The Best Birthday Party Ever	\$22.99	\$22.99	15%
9781632376503	FS20175	The Relatives Came	\$15.99	\$15.99	15%
9781632376411	FS20166	Abuela English	\$12.99	\$12.99	15%
9781632376374	FS20162	A Chair for My Mother	\$12.99	\$12.99	15%
9781632376381	FS20163	The Doorbell Rang	\$12.99	\$12.99	15%
9781632378293	FS20101	Just Jasper and Me	\$22.99	\$22.99	15%
9781632376398	FS20164	Pete the Cat: The Cool Cat Boogie	\$12.99	\$12.99	15%
9781632376473	FS20172	The Thing Lou Couldn't Do	\$12.99	\$12.99	15%
9781632376558	FS20180	The Book About Tony Chestnut	\$19.99	\$19.99	15%
9781632378316	FS20064	Workers in My Community	\$24.99	\$24.99	15%
9781632376343	FS20159	Be Kind	\$12.99	\$12.99	15%
9781632378378	FS20067	Silly Stew	\$24.99	\$24.99	15%
9781632378361	FS20106	Let's Get in Shape	\$22.99	\$22.99	15%
9781632378354	FS20104	What's for Dinner?	\$18.99	\$18.99	15%
9781632376367	FS20161	Farley Follows His Nose	\$12.99	\$12.99	15%
9781632378330	FS20103	A Walk in the Neighborhood	\$18.99	\$18.99	15%
9781632378347	FS20066	ABCs of Food	\$28.99	\$28.99	15%
9781632378323	FS20065	Pass it On	\$22.99	\$22.99	15%
9781632371676	FSPK0006117	Get Moving	\$22.99	\$22.99	15%
9781632378392	FS20068	Is it Alive?	\$24.99	\$24.99	15%
9781632378477	FS20071	Push and Pull	\$22.99	\$22.99	15%
9781632378460	FS20070	Opposites	\$24.99	\$24.99	15%
9781632378439	FS20107	A Fantastic Pet	\$22.99	\$22.99	15%
9781632376442	FS20169	The Gruffalo	\$12.99	\$12.99	15%
9781632378415	FS20069	Henry and Harry	\$24.99	\$24.99	15%
9781632378453	FS20116	The Three Little Grasshoppers	\$22.99	\$22.99	15%
9781554537044	FS20173	The Most Magnificent Thing	\$19.99	\$19.99	15%

ISBN	Product #	Frog Street Pre-K 2020 English Program Components	List Price	Net Price	Shipping
9780439719629	FS20176	The Three Little Fish and the Big Bad Shark	\$12.99	\$12.99	15%
9780399211669	FS20168	The Very Busy Spider	\$24.99	\$24.99	15%
9781632376244	FS20149	Posters English (11)	\$29.99	\$29.99	15%
9781632376565	FS20181	Literature Plastic Tub	\$14.99	\$14.99	15%
9781632376404	FS20165	If You Give a Mouse a Cookie	\$12.99	\$12.99	15%
9781632376497	FS20174	Mighty, Mighty Construction Site	\$15.99	\$15.99	15%
9781632376466	FS20171	The Dot	\$24.99	\$24.99	15%
9781632378484	FS20108	What Will It Be?	\$22.99	\$22.99	15%
9781632378491	FS20072	Simple Machines	\$22.99	\$22.99	15%
9781632378514	FS20074	What Will You Create?	\$22.99	\$22.99	15%
9781632371362	FSPK0006103	The More the Merrier	\$22.99	\$22.99	15%
9781632378507	FS20073	The Do-Nothing Machine	\$22.99	\$22.99	15%
9781632375254	EXCELO309	Giants Made by People	\$17.99	\$17.99	15%
9781632378545	FS20077	Traveling Across the Tundra	\$18.99	\$18.99	15%
9781632376299	FS20154	Samantha on a Roll	\$12.99	\$12.99	15%
9781632378552	FS20079	My Adventures	\$22.99	\$22.99	15%
9781632376541	FS20179	Celebrate Fourth of July with Champ, the Scamp	\$12.99	\$12.99	15%
9781632378538	FS20076	How Do We Get There?	\$24.99	\$24.99	15%
9781632378521	FS20111	My Brother's New Scooter	\$22.99	\$22.99	15%
9781601283535	FSPK0001210	The Numeral Dance	\$19.99	\$19.99	15%
9781632375278	EXCELO709	Gram is Coming to My House	\$17.99	\$17.99	15%
9781632371720	FSPK0006124	Monarchs	\$22.99	\$22.99	15%
9781632378583	FS20083	Hoppers and Jumpers	\$24.99	\$24.99	15%
9781632378576	FS20081	Ants: Nature's Busy Bodies	\$22.99	\$22.99	15%
9781632378606	FS20086	Spider, Scorpions, Worms	\$24.99	\$24.99	15%
9781632378590	FS20085	Stop Bugging Me!	\$22.99	\$22.99	15%
9781632378569	FS20080	Crawling Creatures	\$22.99	\$22.99	15%
9781632371737	FSPK0006125	Grasshopper Gus	\$22.99	\$22.99	15%
9781632376459	FS20170	Owl Babies	\$19.99	\$19.99	15%
9781632378187	FS20177	Not Quite Narwhal	\$16.99	\$16.99	15%
9781632378637	FS20089	Fun Facts about Reptiles	\$24.99	\$24.99	15%
9781632378613	FS20087	Fun Facts about Mammals	\$24.99	\$24.99	15%
9781632378620	FS20088	I Am a Mammal	\$22.99	\$22.99	15%
9781632378644	FS20112	Victor the Sea Turtle	\$22.99	\$22.99	15%
9781632378668	FS20113	Gustavo	\$18.99	\$18.99	15%
9781632378651	FS20091	Petie's First Flight	\$22.99	\$22.99	15%
9781632371744	FSPK0006126	The Lizards in the Window	\$22.99	\$22.99	15%

ISBN	Product #	Frog Street Pre-K 2020 English Program Components	List Price	Net Price	Shipping
9781632376305	FS20155	Gooby Autumn Hello Winter	\$12.99	\$12.99	15%
9781632378699	FS20094	What Is Weather?	\$24.99	\$24.99	15%
9781632376428	FS20167	Miss Bindergarten Gets Ready for Kindergarten	\$12.99	\$12.99	15%
9781632378736	FS20115	Getting Ready for Kindergarten	\$24.99	\$24.99	15%
9781632378675	FS20092	The Waiting Game	\$24.99	\$24.99	15%
9781632378682	FS20093	Changes	\$22.99	\$22.99	15%
9781632375452	EXCELO305	Nature's Giants	\$17.99	\$17.99	15%
9781632378729	FS20075	Before and Now	\$27.99	\$27.99	15%
9781632378705	FS20114	A Tree's Life	\$22.99	\$22.99	15%
9781632376565	FS20181	Literature Plastic Tub	\$14.99	\$14.99	15%
9781632378972	FS20720	ABCmouse for Frog Street Pre-K	\$10/student/year	\$10/student/year	
9781632378989	FS20730	Teacher Digital Portal Subscription	\$100/year	\$100/year	
9781632378996	FS20740	AIM Assessment	\$13.99/student/year	\$13.99/student/year	
9781636360041	AH10	Frog Street Pre-K 2020 at Home	\$10/student/year	\$10/student/year	

ISBN	Product #	Frog Street Pre-K 2020 Spanish Program Components	List Price	Net Price	Shipping
9781632376589	FS20501	Tema 1: Mi escuela y yo Guía para el maestro (Teacher Guide)	\$99.99	\$99.99	15%
9781632376596	FS20502	Tema 2: Mi familia y mis amigos Guía para el maestro (Teacher Guide)	\$99.99	\$99.99	15%
9781632376602	FS20503	Tema 3: Soy saludable, servicial y me cuido Guía para el maestro (Teacher Guide)	\$99.99	\$99.99	15%
9781632376619	FS20504	Tema 4: Comparar y contrastar Guía para el maestro (Teacher Guide)	\$99.99	\$99.99	15%
9781632376626	FS20505	Tema 5: Soy creativo Guía para el maestro (Teacher Guide)	\$99.99	\$99.99	15%
9781632376633	FS20506	Tema 6: En movimiento Guía para el maestro (Teacher Guide)	\$99.99	\$99.99	15%
9781632376640	FS20507	Tema 7: Bichos sorprendentes Guía para el maestro (Teacher Guide)	\$99.99	\$99.99	15%
9781632376657	FS20508	Tema 8: Animales Guía para el maestro (Teacher Guide)	\$99.99	\$99.99	15%
9781632376664	FS20509	Tema 9: Cambios Guía para el maestro (Teacher Guide)	\$99.99	\$99.99	15%
9781632376671	FS20510	Guía de bienvenida (Welcome Guide)	\$49.99	\$49.99	15%
9781632376688	FS20511	Canciones y cuentos	\$59.99	\$59.99	15%
9781632377623	FS20605	Tarjetas de estrategias (Strategy Cards / 24 cards)	\$29.99	\$29.99	15%
9781632376572	FS20500	Teacher Guide Box Spanish	\$9.99	\$9.99	15%
9781632376695	FS20512	Yo veo gigantes	\$3.99	\$3.99	15%
9781632376701	FS20513	Mi salón de clase	\$3.99	\$3.99	15%
9781632376718	FS20514	Yo puedo moverme	\$3.99	\$3.99	15%
9781632376725	FS20515	La playa	\$3.99	\$3.99	15%
9781632376732	FS20516	¿Qué es esto?	\$3.99	\$3.99	15%
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