

No Tears Learning dba Learning Without Tears
Get Set for School Complete Preschool Program,
Ages 4-5

MEMORANDUM OF UNDERSTANDING
CONTRACTUAL PERIOD: AUGUST 1, 2023 - AUGUST 31, 2029

Contract #: 4400028087

This program is offered in the following language(s):

English
Spanish

LEARNING Without Tears®

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To place orders: emailorders@lwtears.com

Code	ISBN	Content Area	Item Description	Price includes shipping	Notes
Get Set for School® Pre-K Curriculum Kits c. 2021--1 year package					
GSSBSET-KIT	9781950578306	Integrated	Get Set for School Complete Curriculum Kit-English (1 year/20 students)	\$3,095.44	Get Set for School c. 2021, English, Pre-K Interactive Teaching Tool with Assessments to Guide Instruction and students apps for 1 year, print teacher's guides, print student activity books, literature library and math & literacy manipulatives (1 year/20 students)
SGSSBSET-KIT	9781950578696	Integrated	Get Set for School Complete Curriculum Kit-Spanish (1 year/20 students)	\$3,259.80	Get Set for School c. 2021, Spanish, Pre-K Interactive Teaching Tool with Assessments to Guide Instruction and students apps for 1 year, print student activity books, literature library and manipulatives (1 year/20 students)
DGSSBSET-KIT	9781952970665	Integrated	Get Set for School Complete Curriculum Kit-Dual Language (1 year/20 students)	\$3,397.39	Get Set for School c. 2021, Dual Language, Pre-K Interactive Teaching Tool with Assessments to Guide Instruction and students apps for 1 year, print student activity books, literature library and manipulatives (1 year/20 students)
RWBSET-KIT	9781950578283		Readiness & Writing Kit - English (1 year/20 students)	\$905.27	Get Set for School-Readiness & Writing c. 2021, English, Pre-K Interactive Teaching Tool with Assessments to Guide Instruction for 1 year, print teacher's guide, print student activity books, and handwriting manipulatives (1 year/20 students)
SRWBSET-KIT	9781955350419		Readiness & Writing Kit - Spanish (1 year/20 students)	\$1,035.57	Get Set for School-Readiness & Writing c. 2021, Spanish, Pre-K Interactive Teaching Tool with Assessments to Guide Instruction for 1 year, print teacher's guide, print student activity books, and handwriting manipulatives (1 year/20 students)
Get Set for School® Pre-K Curriculum Kits c. 2021--4 year package					
GSSBSET-KIT	9781950578306-004	Integrated	Get Set for School Complete Curriculum Kit-English (4 year/20 students)	\$5,187.91	Get Set for School c. 2021, English, Pre-K Interactive Teaching Tool with Assessments to Guide Instruction and students apps for 1 year, print teacher's guides, print student activity books, literature library and math & literacy manipulatives (4 year/20 students)
SGSSBSET-KIT	9781950578696-004	Integrated	Get Set for School Complete Curriculum Kit-Spanish (4 year/20 students)	\$5,435.58	Get Set for School c. 2021, Spanish, Pre-K Interactive Teaching Tool with Assessments to Guide Instruction and students apps for 1 year, print student activity books, literature library and manipulatives (4 year/20 students)
DGSSBSET-KIT	9781952970665-004	Integrated	Get Set for School Complete Curriculum Kit-Dual Language (4 year/20 students)	\$5,582.71	Get Set for School c. 2021, Dual Language, Pre-K Interactive Teaching Tool with Assessments to Guide Instruction and students apps for 1 year, print student activity books, literature library and manipulatives (4 year/20 students)

RWBSET-KIT	9781950578283-004		Readiness & Writing Kit - English (4 year/20 students)	\$2,074.87	Get Set for School-Readiness & Writing c. 2021, English, Pre-K Interactive Teaching Tool with Assessments to Guide Instruction for 1 year, print teacher's guide, print student activity books, and handwriting manipulatives (4 year/20 students)
SRWBSET-KIT	9781955350419-004		Readiness & Writing Kit - Spanish (4 year/20 students)	\$2,205.17	Get Set for School-Readiness & Writing c. 2021, Spanish, Pre-K Interactive Teaching Tool with Assessments to Guide Instruction for 1 year, print teacher's guide, print student activity books, and handwriting manipulatives (4 year/20 students)

Hands-On Resources / Component prices if renewed annually					
CNKIT	9781952970627		Get Set for School Consumable Replacement Kit (English) in subsequent years	\$697.49	Includes: My First Book Set (20), I Know My Numbers (20), My Book (20) & 20 student apps, (Free w/order PreKITT, 1 Pre-K Name Plates, 1 set Sponge Cubes, 1 box Little Chalk Bits, 1 tub Flip Crayons, 1 box Little Pencils)
SCNKIT	9781952970634		Get Set for School Consumable Replacement Kit (Spanish) in subsequent years	\$725.26	Includes: Spanish My First Book Set (20), Spanish I Know My Numbers (20), Spanish My Book (20) & 20 student apps, (Free w/order PreKITT, 1 Spanish Pre-K Name Plates, 1 set Sponge Cubes, 1 box Little Chalk Bits, 1 tub Flip Crayons, 1 box Little Pencils)
DLCNKIT	9781955350822		Get Set for School Consumable Replacement Kit (Dual Language) in subsequent years	\$728.44	Includes My First Book Set (10), My First Book Set Spanish (10), I Know My Numbers & My Book English (10) & Spanish (10), 20 student apps (Free w/order PreKITT, 1 English & Spanish Pre-K Name Plates, 1 set Sponge Cubes, 1 box Little Chalk Bits, 1 tub Flip Crayons, 1 box Little Pencils)
RWCNKIT	9798885664592		Readiness & Writing Consumable Replacement Kit (English) in subsequent years	\$389.39	Includes: 20 My First Book Set (English), 1 PreKITT license (free), 1 FC (Flip Crayons tub), 1 set Name Plates (English), 1 pkg Sponge cubes, 1 box Little Chalk Bits
SRWCNKIT	9798885664608		Readiness & Writing Consumable Replacement Kit (Spanish) in subsequent years	\$389.39	Includes: 20 My First Book Set (Spanish), 1 PreKITT license (free), 1 FC (Flip Crayons tub), 1 set Name Plates (Spanish), 1 pkg Sponge cubes, 1 box Little Chalk Bits
TGPKGSS-21	9781950578139		Get Set for School Pre-K Teacher's Guide Set Vol 1: Introduction to the Curriculum Vol 2: Multisensory Lessons with Hands-On Learning	\$264.95	
TGRW-21	9781950578146		Readiness & Writing Pre-K Teacher Guide	\$58.25	
BSET-20	9781950578122		My First Book Set (My First School Book + My First Lowercase Book) SE	\$16.91	
MFSB-20	9781950578108		My First School Book-SE	\$13.73	
STGPKGSS-21	9781950578436		Spanish Get Set for School Pre-K Teacher's Guide Set (Get Set for School Set De Guía Para Maestros de Pre-kínder) Vol 1: Introduction to the Curriculum Vol 2: Multisensory Lessons with Hands-On Learning	\$291.45	
STGRW-21	9781950578405		Spanish Readiness & Writing Pre-K Teacher Guide (Preparación y Escritura Guía Para Maestros de Pre-kínder)	\$64.61	
SBSET-21	9781950578337		Spanish My First Book Set (My First School Book + My First Lowercase Book) [Mi Primer Libro Escolar Set (Mi Primer Libro Escolar + Mi Primer Libro Minúscula) SE]	\$16.91	

SPMPLE-21	9781950578313		Spanish My First School Book (Mi Primer Libro Escolar SE)	\$13.73	
BMM	9781948729383		Build MatMan Kit	\$111.46	
123TFC-20	9781950578160		123 Touch & Flip Cards	\$24.33	
4SMS	9781934825167		Four Squares More Squares	\$104.89	
ABCTFC	9781934825174		ABC Touch & Flip Cards	\$26.45	
BB	9781891627798		Blackboard with Double Lines	\$17.97	
BUN	9781891627231		Magic 'C' Bunny	\$24.33	
CKMN	9781934825204		I Know My Numbers - Classroom (10 sets of 10 booklets)	\$76.27	
CLNAPP	9781939814081		Wet Dry Try app classroom edition	\$3.99	
CMBK	9781934825242		My Book (Classroom Set of 10)	\$43.41	
CNPS	9781891627385		Capital and Number Practice Strips	\$6.94	
COLNP	9781934825440		Color Name Plates	\$12.67	
COUNT	9781934825266		Sing, Sound & Count With Me CD	\$17.97	
DSS	9781891627392		Double Line Sentence Strips	\$12.67	
FC	9781891627491		Flip Crayons	\$25.39	
FGS20	9781891627859		Flip Crayons Gift Set - 20 mini packs of 5 Flip Crayons	\$19.03	
IKMN	9781934825211		I Know My Numbers - 1 set	\$8.43	
IMBK	9781934825259		My Book (Individual Set)	\$4.56	
LAM	9781891627286		Capital Letter Cards for Wood Pieces - Laminated	\$26.45	
LCB	9781891627866		Little Chalk Bits	\$7.37	
LIU	9781934825228		Line It Up	\$84.75	
MAT	9781891627200		HWT Mat for Wood Pieces	\$5.25	
MIX	9781934825518		Mix & Make Shapes	\$39.17	
MLBS-20	9781950578184		Magnetic Lowercase & Blackboard Set	\$32.81	
MMBS	9781934825600		Mat Man Book Set	\$78.07	
MMH	9781934825433		Mat Man Hands	\$5.25	
NP	9781891627378		Pre-K Name Plates	\$12.67	
PEN	9781891627347		Pencils for Little Hands	\$25.39	
RAD	9781891627446		Roll-A-Dough Letters	\$23.27	
ROCK	9781891627842		Rock, Rap, Tap & Learn CD	\$17.97	
SAS	9781891627439		Stamp And See Screen	\$19.03	
SBOX	9781934825280		Sound Around Box	\$128.21	
SC	9781891627804		Little Sponge Cubes	\$5.83	
SING	9781891627422		Get Set For School Sing Along CD	\$17.97	
SLT	9781891627125		Slate	\$6.31	
SMM	9781934825297		Show Me Magnetic Pieces	\$37.05	
TB-20	9781950578153		Tag Bags	\$109.13	
WCCPK	9781934825556		PreK Color Wall Cards	\$26.45	
WP	9781891627132		Package of Wood Pieces	\$40.23	
WT-20	9781950578177		Word Time	\$54.01	
SABCTFC-21	9781950578443		Spanish A-B-C Touch & Flip Cards	\$29.63	
SCOLNP	9781948729451		Spanish Color Name Plates	\$12.67	
SIKMN-21	9781950578399		Spanish I Know My Numbers-1 set	\$8.53	
SIMBK-21	9781950578382		Spanish My Book-individual set	\$4.82	
SLAM-21	9781950578474		Spanish Laminated Capital Letter Cards	\$29.63	
SLIU-21	9781950578450		Spanish Line It Up	\$93.23	
SMMBS-21	9781950578559		Spanish Mat Man Book Set	\$82.73	
SNP	9781948729437		Spanish Pre-K Name Plates	\$12.67	
SPSBOX-21	9781950578498		Spanish Sound Around Box	\$141.99	
SRAD-21	9781950578481		Spanish Roll-A-Dough Letters	\$25.60	

SWCCPK	9781948729420		Spanish Pre-K Color Wall Cards	\$26.45	
SWT-21	9781950578467		Spanish Word Time	\$59.31	
SMKB-10	9781952970139		Individual Student Manipulatives Pack - 10 Pack	\$158.95	
SMKB-25	9781952970146		Individual Student Manipulatives Pack - 25 Pack	\$396.39	
SMKB	9781950578955		Individual Student Manipulatives Pack - 1 Set	\$15.85	

Professional Development					
Type	Max Attendance		Description	Price	
VIRTUAL - LIVE	30		Half day session. Complete overview of one LWT curriculum or a high-level overview of more than one program. Up to 3 hours of live, virtual instruction in one session (with on-demand content, as needed)	\$1,200.00	
VIRTUAL - LIVE	30		Half day virtual, asynchronous video and live QA. On demand video sent before live QA, Live QA can be up to 90 min-session up to 3 hours	\$1,200.00	
VIRTUAL - LIVE	30		Half day modular virtual. 1 subject area. Three 60-minute or two 90-minute live virtual sessions with the same group on different dates within a specified timeframe	\$1,500.00	
VIRTUAL - LIVE	30		Full day virtual session. Comprehensive overview of one LWT curriculum (including hands-on practice and small group, collaborative implementation discussions) or a complete overview of more than one program. Up to 6 hours.	\$2,400.00	
ONSITE - LIVE	30		Onsite live-Tailored offering based on a number of existing modules to meet identified learning goals and logistical needs, customizable up to 3 products lines. Up to 6 hours.	\$3,700.00	
ONSITE - LIVE	30		1 consecutive onsite day	\$3,500.00	

TECHNOLOGY SPECIFICATIONS

Technology specifications refer to the minimal technical requirements needed by a school or school district in order to adequately access and implement the instructional materials in the manner in which the publisher intended. The Louisiana Department of Education (LDOE) is committed to supporting districts in achieving technology readiness goals in all schools across the state. Skillful coordination and planning are required to ensure students and teachers can access high quality electronic instructional materials. Alignment between the technical specifications and local capacity supports the local allocation of resources in ways that ensure students have access to high-quality instructional materials.

Sample technical specification components	Publisher technical specifications
Device required (e.g., Desktop, Laptop, Tablet)	Desktop, laptop or ipad
Operating System (Windows/Mac)	Windows 7+, OS X 10.10 with latest Chrome or Firefox or OS X 10.11 with Safari 11, Chrome OS (Chromebook)
Memory (RAM) (e.g., 4GB)	N/A
Hard Drive (e.g., 160GB)	N/A
Software Requirements (e.g., Office, Adobe, GameMaker etc.)	N/A
Hardware Requirements (Laptop)	Desktop, laptop or ipad
Internet Connection (e.g., 1Mbps, broadband)	High speed connection
Web Browser Supported (Google Chrome, Safari, Internet Explorer)	Chrome, Firefox & Safari 11 (latest version released)
Antivirus Software	N/A
Accessories (Headsets, speakers, CD-RW/DVD Drive, Wireless or Ethernet Network, etc.)	Headsets optional
Add Others	

	Check All That Apply	Comment or Explanation	Organization that Maintains the Standard
Available in PDF Format			Adobe
Available in ePub Format (W3C Web Accessibility)			International Digital Publishing Form
Accessible Course within an Open Learning Management System (LMS)			Moodle
Accessible Course within another Learning Management System (LMS)			LMS Provider
Available in an accessible media format and includes alternate text or subtitles	X		Provider or Publisher
Includes alternative text (image)	X		Provider or Publisher
Includes captions and subtitles (video)	X		Provider or Publisher
Includes flash accessibility functions (SWF)	N/A	We do not use Flash	Adobe
Includes functionality that provide accessibility	X		Provider or Publisher
Complies with W3C Recommendations for web pages	X		WCAG 2.1 Web Content Accessibility Guidelines; Evaluating Web Accessibility Overview; Notice of Interpretation - allows the NIMAC to accept files for digital instructional materials and provides an exemption for materials that meet WCAG 2.0 .
Is a Bobby approved website			CAST no longer supports the Bobby accessibility testing software; however, it remains one of the tests included within the IBM Rational Policy Tester Accessibility Edition software, the comprehensive enterprise application for testing websites.
Is a 508 compliant website			US Government
Available in the National Accessible Instructional Materials Standard (NIMAS) Format – Accessible XML	X		NIMAC; Image Description Resources; Producing NIMAS Files; NIMAS in Purchase Orders & Contracts; Using Accessible Formats
Complies with Audio/Video Cassette Production Standards			ITA Standards
Complies with DVD/DVD-ROM Production Standards			DVD Forum Specifications
Complies with Blue-ray Disk Production Standards			UDF 2.5 – Blue-ray Disk Association
Complies with National Center for Accessible Digital Media Guidelines (NCAM)			NCAM Guidelines