Pathway	# Business Management

	The Business Management graduation pathway is a Regional pathway. Students must:
Regional Pathway	1) pass 9 Carnegie credits of courses from this pathway; 2) including at least one Career Readiness course (one Carnegie credit); 3) attain one Core credential (or the LCTCS equivalent certificate / diploma); and 4) two Complementary credentials.

High-Demand Careers Related to this Pathway	**Retail Management** – 5 Star: Sales Managers; 4 Star: First-Line Supervisors of Retail Workers. Also: Store Managers, Assistant Store Managers **Business Administration** – 5 Star: Administrative Services Manager, Supervisor of Office Workers, Financial Managers. Also: Customer Service Representative, Office Supervisor, Operations Manager, Management Analyst **Hospitality Management** - 5 Star – General and Operations Managers; 4 Star – Food Service and Lodging Managers

Starting Salary Ranges for this Pathway	$16,000 - $48,000

Business Management Graduation Pathway: Sections		
1	**Pathway-Specific Courses**	This section lists the course titles and codes for courses specific to this pathway
		Each table also indicates those courses that qualify for the basic 6% CTE adder (*course codes beginning with "01", "04", "07", "08", "09", "10", "11" or "31" are CTE courses)* as well as those courses that qualify for the additional 6% Career Development Fund (or CDF) payment.
2	**Universal Jump Start Courses**	This section lists the course titles and course codes for courses that are part of every Jump Start graduation pathway
3	**Career Readiness Courses**	This section lists the course titles and codes for courses that qualify as Career Readiness Courses. Students must pass at least one Carnegie credit of Career Readiness courses, but may apply more than one Career Readiness course to their 9 credit Jump Start graduation requirement.
4	**Internships**	This section indicates the three types of internships and the appropriate course codes.
5	**Culminating Credentials**	This section indicates the required culminating credential(s) for this pathway.
6	**Sample Schedule**	This section provides a sample schedule for students pursuing this graduation pathway. Each high school will develop its own standard schedules for Jump Start students.

Jump Start Graduation Pathway Revision Policy

Jump Start graduation pathways are continuously updated. Please use the most updated graduation pathways.

Future changes to Jump Start graduation pathways will always increase student opportunities. *No one will ever need to compare an old pathway with an updated pathway.*

Please send any recommended graduation pathway changes to JumpStart@la.gov using the subject line: *Recommended Graduation Pathway Change.*

The Department reserves the right to make administrative updates to Jump Start graduation pathways, including but not limited to updating course codes, correcting errors on course codes, correcting spelling errors and other similar changes.

The Department reserves the right to delete courses no longer meeting state standards. When this occurs, the Department may add a section to the graduation pathway indicating: "Courses Deleted from this Graduation Pathway."

The Department reserves the right to make changes on credentialing requirements based on guidance provided by the Jump Start Graduation Pathways Review Panel. (Please see the *All Things Jump Start* web portal for information about this Panel.) The Department will also maintain contact with certifying agencies and the Workforce Investment Council (WIC) to update the Statewide, Core and Complementary credentials indicated in each graduation pathway.

Louisiana educators can seek assistance with Jump Start graduation pathways at any time by emailing their questions to JumpStart@la.gov

Help Resources

Please see the updated *All Things Jump Start* web portal: http://www.louisianabelieves.com/courses/all-things-jump-start/ The updated portal provides easier access to:

- updated Jump Start graduation pathways;
- updated industry credential fact sheets that provide comprehensive details on over 100 Jump Start industry credentials;
- guidance on how your school can implement workplace internships and virtual workplace experiences; *and much, much more.*

Pathway-Specific Courses: Business Management

Course Title	Course Code	Carnegie Credits	CTE 6%	CDF 6%
AGRISCIENCE I	010301	1	✔	
Career Readiness Agriscience Agribusiness Natural Resources	010331	1	✔	
AGRISCIENCE-LEADERSHIP DEVELOPMENT (1/2 CREDIT)	010354	1/2	✔	
AG LEADERSHIP (1 CREDIT)	010364	1	✔	
MEDIA ARTS I	030810	1		
MEDIA ARTS II	030820	1		
MEDIA ARTS III	030830	1		
MEDIA ARTS IV	030840	1		
ACCOUNTING I	040101	1	✔	✔
ACCOUNTING II	040104	1	✔	✔
COMPUTER MULTIMEDIA PRESENTATIONS (1 CREDIT)	040106	1	✔	
ENTREPRENEURSHIP (BUSINESS)	040110	1	✔	
Prin of Mtk I	040125	1	✔	
Prin of MKT II	040126	1	✔	
MKT Ed Elec I	040195	1	✔	
ADMINISTRATIVE SUPPORT OCCUPATIONS	040201	1	✔	
WORD PROCESSING	040203	1	✔	

Pathway	Business Management			

COOPERATIVE OFFICE EDUCATION (3 CREDITS)	040205	3	✔	
COMPUTER MULTIMEDIA PRESENTATIONS (1/2 CREDIT)	040206	1/2	✔	
DESKTOP PUBLISHING	040207	1	✔	
ECONOMICS (VOCATIONAL)	040208	1	✔	
WEB DESIGN (1/2 CREDIT)	040210	1/2	✔	
WEB DESIGN (1 CREDIT)	040211	1	✔	
WEB DESIGN II (1 CREDIT)	040212	1	✔	
COMPUTER TECHNOLOGY LITERACY	040220	1	✔	
KEYBOARDING (1/2 CREDIT)	040225	1/2	✔	
KEYBOARDING APPLICATIONS (1/2 CREDIT)	040226	1/2	✔	
Keyboarding	040229	1	✔	
BUSINESS ENGLISH (VOCATIONAL)	040302	1	✔	
BUSINESS LAW	040303	1	✔	
BUSINESS COMMUNICATIONS	040305	1	✔	
PRINCIPLES OF BUSINESS	040306	1	✔	
Business Math	040307	1	✔	
BUSINESS COMPUTER APPLICATIONS	040400	1	✔	
INTRODUCTION TO BUSINESS COMPUTER APPLICATIONS	040401	1	✔	

Pathway	Business Management			

CIW Internet Business	040405	1	✔	✔
TELECOMMUNICATIONS (1/2 CREDIT)	040407	1/2	✔	
CIW Website Development	040415	1	✔	✔
LODGING MANAGEMENT I (1 CREDIT)	040502	1	✔	
LODGING MANAGEMENT I (2 CREDITS)	040503	2	✔	
LODGING MANAGEMENT I (3 CREDITS)	040504	3	✔	
LODGING MANAGEMENT II (1 CREDIT)	040505	1	✔	
LODGING MANAGEMENT II (2 CREDITS)	040506	2	✔	
LODGING MANAGEMENT II (3 CREDITS)	040507	3	✔	
CIW Essentials of Web Design	040517	1	✔	✔
CIW E-Commerce Site Design and Development	040519	1	✔	✔
CUSTOMER SERVICE (1 CREDIT)	041001	1	✔	
COOPERATIVE MARKETING EDUCATION I (3 CREDITS)	041010	3	✔	
COOPERATIVE MARKETING EDUCATION II (3 CREDITS)	041011	3	✔	
LEADERSHIP (1/2 CREDIT)	041020	1/2	✔	
PERSONAL FINANCE	041022	1	✔	
PRINCIPLES OF MARKETING I	041025	1	✔	
PRINCIPLES OF MARKETING II	041026	1	✔	

Pathway	Business Management			
ENTREPRENEURSHIP (MARKETING)	041040	1	✔	
ENTREPRENEURSHIP II - Advanced Micro-Enterprise Credentials	041041	1	✔	✔
ADVERTISING & SALES PROMOTION	041042	1	✔	
RETAIL MARKETING	041043	1	✔	
Fundamentals of Real Estate	041044	1	✔	
MARKETING MANAGEMENT	041052	1	✔	
MARKETING RESEARCH	041053	1	✔	
SPORTS AND ENTERTAINMENT MARKETING (1 CREDIT)	041060	1	✔	
TOURISM MARKETING	041081	1	✔	
MARKETING EDUCATION ELECTIVE I (1/2 CREDIT)	041095	1	✔	
MARKETING EDUCATION ELECTIVE I (1 CREDIT)	041096	1	✔	
MARKETING EDUCATION ELECTIVE II (1/2 CREDIT)	041097	1/2	✔	
MARKETING EDUCATION ELECTIVE II (1 CREDIT)	041098	1	✔	
MARKETING EDUCATION ELECTIVE I (2 CREDITS)	041099	2	✔	
MARKETING EDUCATION ELECTIVE I (3 CREDITS)	041100	3	✔	
MARKETING EDUCATION ELECTIVE II (2 CREDITS)	041101	2	✔	
MARKETING EDUCATION ELECTIVE II (3 CREDITS)	041102	3	✔	
JOBS FOR AMERICA'S GRADUATES 1	042010	1	✔	✔

JOBS FOR AMERICA'S GRADUATES 2	042020	1	✔	✔
JOBS FOR AMERICA'S GRADUATES 3	042030	1	✔	✔
JOBS FOR AMERICA'S GRADUATES 4	042040	1	✔	✔
SPEECH I	051101	1		
SPEECH II	051102	1		
DESKTOP PUBLISHING	061114	1	✔	
MULTIMEDIA PRODUCTIONS	061116	1	✔	
CIW Networking Technology	061120	1	✔	
CIW Network Security	061121	1	✔	✔
COMP TIA+ Networking Fundamentals	061122	1	✔	✔
CIW Introduction to JavaScript	061125	1	✔	✔
CIW Perl Fundamentals	061126	1	✔	✔
COMP TIA+ Fundamentals of Computer Installation and Configur	061130	1	✔	✔
Creative Coding Through Games and Apps	061133	1	✔	
COMPUTER SYSTEMS/NETWORKING II	061136	1	✔	
CDF-Qualifying CTE Internship I (2 CREDITS)	080200	2	✔	✔
CDF-Qualifying CTE Internship II (2 CREDITS)	080201	2	✔	✔
CDF-Qualifying CTE Internship I (1 CREDIT)	080202	1	✔	✔

Pathway	Business Management			

CDF-Qualifying CTE Internship II (1 CREDIT)	080203	1	✔	✔
Virtual Workplace Experience I (1/2 credit)	080204	1/2	✔	
Virtual Workplace Experience I (1 credit)	080205	1	✔	
Virtual Workplace Experience II (1/2 credit)	080206	1/2	✔	
Virtual Workplace Experience II (1 credit)	080207	1	✔	
Pre-Apprenticeship I (2 Credits)	080208	2	✔	
Pre-Apprenticeship II (2 Credits)	080209	2	✔	
Pre-Apprenticeship I (1 Credit)	080210	1	✔	
Pre-Apprenticeship II (1 Credit)	080211	1	✔	
Authentic Workplace Experience I (1 Credit)	080212	1	✔	
GENERAL COOPERATIVE EDUCATION I (3 CREDITS)	080300	3	✔	
GENERAL COOPERATIVE EDUCATION II (3 CREDITS)	080301	3	✔	
EDUCATION FOR CAREERS (1/2 CREDIT)	080400	1/2	✔	
EDUCATION FOR CAREERS (1CREDIT)	080401	1	✔	
JOURNEY TO CAREERS PART I (1/2 CREDIT)	080402	1/2	✔	
JOURNEY TO CAREERS (1 CREDIT)	080403	1	✔	
JOURNEY TO CAREERS PART II (1/2 CREDIT)	080404	1/2	✔	
EDUCATION FOR CAREERS PART I (1/2 CREDIT)	080405	1/2	✔	

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EDUCATION FOR CAREERS PART II (1/2 CREDIT)	080406	1/2	✔	
Career Success Skills	080407	1	✔	
Basic/Initial Career Readiness	080409	1	✔	
Advanced Career Readiness	080410	1	✔	
Introduction to Programming (1 Credit)	080500	1	✔	
DATABASE DESIGN AND PROGRAMMING (1 CREDIT)	080501	1	✔	
CIW Database Design	080505	1	✔	✔
JAVA PROGRAMMING (1 CREDIT)	080521	1	✔	✔
Javascript Fundamentals	080522	1	✔	
FUNDAMENTALS OF HTML, CSS, AND JAVASCRIPT (1 CREDIT)	080523	1	✔	✔
ADV JAVASCRIPT, FUNCT PROGRAMMING, AND WEB DEV (2 CREDITS)	080526	2	✔	✔
DATABASE PROGRAMMING WITH PL/SQL TRAINING (1/2 CREDIT)	080531	1/2	✔	
BUSINESS ECONOMICS (1/2 CREDIT)	080610	1/2	✔	
FINANCIAL SERVICES (1/2 CREDIT)	080620	1/2	✔	
FINANCIAL PLANNING (1/2 CREDIT)	080630	1/2	✔	
ETHICS IN BUSINESS (1/2 CREDIT)	080640	1/2	✔	
INSURANCE (1/2 CREDIT)	080650	1/2	✔	
BUSINESS IN A GLOBAL ECONOMY (1/2 CREDIT)	080660	1/2	✔	

Pathway	Business Management				

PRINCIPLES OF FINANCE (1/2 CREDIT)	080670	1/2	✔	
ADVANCED FINANCE (1/2 CREDIT)	080671	1/2	✔	
(NAF) ENTREPRENEURSHIP (1/2 CREDIT)	080685	1/2	✔	
PRINCIPLES OF ACCOUNTING (1/2 CREDIT)	080690	1/2	✔	
MANAGERIAL ACCOUNTING (1/2 CREDIT)	080691	1/2	✔	
PRINCIPLES OF HOSPITALITY AND TOURISM (1/2 CREDIT)	080710	1/2	✔	
CUSTOMER SERVICE (1/2 CREDIT)	080720	1/2	✔	
SPORTS ENTERTAINMENT & EVENT MANAGEMENT (1/2 CREDIT)	080740	1/2	✔	
SUSTAINABLE TOURISM (1/2 CREDIT)	080750	1/2	✔	
HOSPITALITY MARKETING (1/2 CREDIT)	080760	1/2	✔	
DIGITAL MEDIA I (1 CREDIT)	080800	1	✔	
DIGITAL MEDIA I (2 CREDITS)	080802	2	✔	
DIGITAL MEDIA I (3 CREDITS)	080803	3	✔	
DIGITAL MEDIA II (1 CREDIT)	080805	1	✔	
PRINCIPLES OF INFORMATION TECHNOLOGY (1/2 CREDIT)	080810	1/2	✔	
Entertainment Technologies	080811	1	✔	
DIGITAL MEDIA II (2 CREDITS)	080812	2	✔	
DIGITAL MEDIA II (3 CREDITS)	080813	3	✔	

Pathway		Business Management		
Interactive Media I	080814	1	✔	
Interactive Media II	080815	1	✔	
Principles of Visual Design	080817	1	✔	
Introduction to Social Media	080818	1	✔	
COMPUTER NETWORKING (1/2 CREDIT)	080820	1/2	✔	
WEB DESIGN (1/2 CREDIT)	080830	1/2	✔	
Digital Media III (1 Credit)	080831	1	✔	
Digital Media III (2 Credits)	080832	2	✔	
Digital Media III (3 Credits)	080833	3	✔	
Digital Media IV (1 Credit)	080834	1	✔	
Digital Media IV (2 Credits)	080835	2	✔	
Digital Media IV (3 Credits)	080836	3	✔	
DATABASES DESIGN (1/2 CREDIT)	080840	1/2	✔	
COMPUTER SYSTEMS (1/2 CREDIT)	080850	1/2	✔	
INTRODUCTION TO PROGRAMMING (1/2 CREDIT)	080860	1/2	✔	
DIGITAL VIDEO (1/2 CREDIT)	080870	1/2	✔	
ASSISTIVE TECHNOLOGY FOR THE VISUALLY IMPAIRED (1 CREDIT)	080900	1	✔	
BUSINESS ENTERPRISES FOR THE VISUALLY IMPAIRED (1 CREDIT)	080901	1	✔	

BRAILLE I (1 CREDIT)	080902	1	✔	
BRAILLE II (1 CREDIT)	080903	1	✔	
COOPERATIVE HEALTH OCCUPATIONS (3 CREDITS)	090004	3	✔	
MEDICAL TERMINOLOGY (1 CREDIT)	090151	1	✔	
FIRST RESPONDER / EMERGENCY MEDICAL RESPONDER (1/2 CREDIT)	090710	1/2	✔	
FIRST RESPONDER / EMERGENCY MEDICAL RESPONDER (1 CREDIT)	090711	1	✔	
FIRST RESPONDER / EMERGENCY MEDICAL RESPONDER (2 CREDITS)	090712	2	✔	
INTRODUCTION TO HEALTH OCCUPATIONS (1 CREDIT)	090930	1	✔	
CLOTHING AND TEXTILES OCCUPATIONS I (1 CREDIT)	100161	1	✔	
CLOTHING AND TEXTILES OCCUPATIONS I (2 CREDITS)	100162	2	✔	
CLOTHING AND TEXTILE OCCUPATIONS I (3 CREDITS)	100163	3	✔	
CLOTHING AND TEXTILE OCCUPATIONS II (1 CREDIT)	100171	1	✔	
CLOTHING AND TEXTILE OCCUPATIONS II (2 CREDITS)	100172	2	✔	
CLOTHING AND TEXTILE OCCUPATIONS II (3 CREDITS)	100173	3	✔	
BAKING AND PASTRY ARTS I (1 CREDIT)	100331	1	✔	
BAKING AND PASTRY ARTS I (2 CREDITS)	100332	2	✔	
BAKING AND PASTRY ARTS I (3 CREDITS)	100333	3	✔	
BAKING AND PASTRY ARTS II (1 CREDIT)	100341	1	✔	

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BAKING AND PASTRY ARTS II (2 CREDITS)	100342	2	✔	
BAKING AND PASTRY ARTS II (3 CREDITS)	100343	3	✔	
COOPERATIVE FAMILY AND CONSUMER SCIENCES (3 CREDITS)	100800	3	✔	
GENERAL TECHNOLOGY EDUCATION	110010	1	✔	
COOPERATIVE TECHNOLOGY EDUCATION (3 CREDITS)	110098	3	✔	
CTE Internship I (1 credit; Non-CDF)	110402	1	✔	
CTE Internship I (2 credits; Non-CDF)	110403	2	✔	
CTE Internship II (1 credit; Non-CDF)	110404	1	✔	
CTE Internship II (2 credits; Non-CDF)	110405	2	✔	
TECHNICAL WRITING	120350	1		
ENGLISH ELECTIVE	120399	1		
ENGLISH ELECTIVE II (LOCALLY-INITIATED ENGLISH ELECTIVE)	120400	1		
ENGLISH ELECTIVE III - LOCALLY-INITIATED ENGLISH ELECTIVE	120401	1		
ENGLISH ELECTIVE IV - LOCALLY-INITIATED ENGLISH ELECTIVE	120402	1		
AMERICAN SIGN LANGUAGE I	123456	1		
AMERICAN SIGN LANGUAGE II	123457	1		
TECHNICAL READING and WRITING	125010	1		
BUSINESS COMMUNICATIONS	125030	1		
GEOMETRY	160323	1		
FINANCIAL LITERACY (formerly Financial Math)	160345	1		
TECHNICAL MATH	165010	1		

JR. ROTC III	170003	1		
JR. ROTC IV	170004	1		
LAW STUDIES	220506	1		
COSMETOLOGY I (1 CREDIT)	310900	1	✔	
COSMETOLOGY I (2 CREDITS)	310902	2	✔	
COSMETOLOGY I (3 CREDITS)	310903	3	✔	
COSMETOLOGY II (1 CREDIT)	310905	1	✔	
COSMETOLOGY II (2 CREDITS)	310912	2	✔	
COSMETOLOGY II (3 CREDITS)	310913	3	✔	
COSMETOLOGY III (2 CREDITS)	310914	2	✔	
COSMETOLOGY III (3 CREDITS)	310915	3	✔	
COSMETOLOGY IV (2 CREDITS)	310916	2	✔	
COSMETOLOGY IV (3 CREDITS)	310917	3	✔	
CULINARY OCCUPATIONS I (1 CREDIT)	311000	1	✔	
CULINARY OCCUPATIONS I (2 CREDITS)	311002	2	✔	
CULINARY OCCUPATIONS I (3 CREDITS)	311003	3	✔	
CULINARY OCCUPATIONS II (1 CREDIT)	311005	1	✔	
CULINARY OCCUPATIONS II (2 CREDITS)	311012	2	✔	
CULINARY OCCUPATIONS II (3 CREDITS)	311013	3	✔	

Pathway	Business Management			
CUSTOM SEWING I (1 CREDIT)	311100	1	✔	
CUSTOM SEWING I (2 CREDITS)	311102	2	✔	
CUSTOM SEWING I (3 CREDITS)	311103	3	✔	
CUSTOM SEWING II (1 CREDIT)	311105	1	✔	
CUSTOM SEWING II (2 CREDITS)	311112	2	✔	
CUSTOM SEWING II (3 CREDITS)	311113	3	✔	
DIESEL MECHANICS I (1 CREDIT)	311200	1	✔	
DIESEL MECHANICS I (2 CREDITS)	311202	2	✔	
DIESEL MECHANICS I (3 CREDITS)	311203	3	✔	
DIESEL MECHANICS II (1 CREDIT)	311205	1	✔	
DIESEL MECHANICS II (2 CREDITS)	311212	2	✔	
DIESEL MECHANICS II (3 CREDITS)	311213	3	✔	
GRAPHIC ARTS I (1 CREDIT)	311600	1	✔	
GRAPHIC ARTS I (2 CREDITS)	311602	2	✔	
GRAPHIC ARTS I (3 CREDITS)	311603	3	✔	
GRAPHIC ARTS II (1 CREDIT)	311605	1	✔	
GRAPHIC ARTS II (2 CREDITS)	311612	2	✔	
GRAPHIC ARTS II (3 CREDITS)	311613	3	✔	

Pathway	Business Management			

Graphic Arts III (1 credit)	311614	1	✔	
Graphic Arts III (2 credits)	311615	2	✔	
Graphic Arts III (3 credits)	311616	3	✔	
Graphic Arts IV (1 credit)	311617	1	✔	
Graphic Arts IV (2 credits)	311618	2	✔	
Graphic Arts IV (3 credits)	311619	3	✔	
NCCER Core	311720	1	✔	✔
Industrial and Plant Safety	311921	1	✔	
Introduction to Hazardous Materials	311922	1	✔	
Workplace Safety (1 Credit)	311923	1	✔	
Workplace Safety (2 Credit)	311924	2	✔	
DIGITAL PHOTOGRAPHY	312414	1	✔	
BARBER I (2 CREDITS)	312912	2	✔	
BARBER I	312913	1	✔	
BARBER II (2 CREDITS)	312922	2	✔	
BARBER II	312923	1	✔	
BARBER III (2 CREDITS)	312932	2	✔	
BARBER IV (2 CREDITS)	312942	2	✔	

Pathway	Business Management		

LCTCS course(s) that generate Dual Enrollment credit aligned with approved pathway courses		

*- Courses that count towards an academic requirement cannot also count towards the requirement of 9 Carnegie credits for a graduation pathway.

Note: *course codes beginning with "01", "04", "07", "08", "09", "10", "11" or "31" are CTE courses that qualify for the basic 6% CTE adder payment.*

Pathway	Business Management

Universal Jump Start Courses – these courses are part of every Jump Start graduation pathway				
Course Title	**Course Code**	**Carnegie Credits**	**CTE 6%**	**CDF 6%**
Accounting	040101	1	☐	☐
Accounting II	040104	1	☐	☐
Entrepreneurship (Business)	040110	1	☐	
Word Processing	040203	1	☐	
Computer Technology Literacy	040220	1	☐	
Keyboarding	040225	½	☐	
Keyboarding Applications	040226	½	☐	
Keyboarding	040229	1	☐	
Business Law	040303	½	☐	
Business Communications	040305	1	☐	
Principles of Business	040306	1	☐	
Business Math*	040307	1	☐	
Business Computer Applications (BCA)	040400	1	☐	
Introduction to Business Computer Applications (IBCA)	040401	1	☐	
Customer Service	041001	1	☐	
Personal Finance	041022	½	☐	
Principles of Marketing I	041025	1	☐	
Principles of Marketing II	041026	1	☐	
Entrepreneurship - Marketing	041040	1	☐	
Entrepreneurship II - Advanced Micro-Enterprise Credentials	041041	1	☐	☐
JAG III	042030	1	☐	☐

JAG IV	042040	1	☐	☐
Speech I	051101	1		
Speech II	051102	1		
Career Success Skills	080407	1	☐	
Principles of Finance	080670	½	☐	
Entrepreneurship (NAF)	080685	½	☐	
Managerial Accounting	080691	½	☐	
Customer Service	080720	½	☐	
Assistive Technology for the Visually Impaired	080900	1		
Business Enterprises for the Visually Impaired	080901	1		
Braille I	080902	1		
Braille II	080903	1		
First Responder	090710	½	☐	
First Responder	090711	1	☐	
First Responder	090712	2	☐	
Technical Writing* [TOPS Tech-qualifying English course]	120350	1		
AMERICAN SIGN LANGUAGE I	123456	1		
AMERICAN SIGN LANGUAGE II	123457	1		
Technical Reading and Writing* (NOT a TOPS Tech-qualifying course)	125010	1		
Business Communications	125030	1		
Financial Literacy (formerly Financial Mathematics)*	160345	1		
Technical Math*	165010	1		
JR ROTC III	170003	1		

JR ROTC IV	170004	1		
Law Studies	220506	1		
Industrial and Plant Safety	311921	1	☐	
Introduction to Hazardous Materials	311922	1	☐	
Workplace Safety (1 credit)	311923	1	☐	
Workplace Safety (2 credits)	311924	1	☐	
~~Financial Literacy (formerly Financial Mathematics)~~ *INACTIVE COURSE CODE*	~~040304~~	Please use course code 160345 for this course		

*- Courses that count towards an academic requirement cannot also count towards the requirement of 9 Carnegie credits for a graduation pathway.

Note: *course codes beginning with "01", "04", "07", "08", "09", "10", "11" or "31" are CTE courses that qualify for the basic 6% CTE adder payment.*

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Career Readiness Courses

Career Readiness Courses – these courses are part of every Jump Start pathway

These courses all qualify as Career Readiness courses. Every Jump Start student must take a minimum of one Carnegie credit of Career Readiness courses.

There is no limit on the number of Career Readiness course credits a student may apply to the 9 CTE course credit requirement for the Jump Start Career Diploma.

Career Readiness courses are universal courses – they apply to every Jump Start graduation pathway.

Course Title	Course Code	Carnegie Credits	CTE 6%	CDF 6%
AgriScience I*	010301	1	☐	
Career Readiness Agriscience Agribusiness Natural Resources	010331	1	☐	
JAG I	042010	1	☐	☐
JAG II	042020	1	☐	☐
Education for Careers	080400	½	☐	
Education for Careers	080401	1	☐	
Journey to Careers Part 1	080402	½	☐	
Journey to Careers	080403	1	☐	
Journey to Careers Part 2	080404	½	☐	
Education for Careers Part I	080405	½	☐	
Education for Careers Part II	080406	½	☐	
Basic Career Readiness	080409	1	☐	
Advanced Career Readiness (including regionally-developed Career Readiness Courses)	080410	1	☐	

*- Courses that count towards an academic requirement cannot also count towards the requirement of 9 Carnegie credits for a graduation pathway.

Note: *course codes beginning with "01", "04", "07", "08", "09", "10", "11" or "31" are CTE courses that qualify for the basic 6% CTE adder payment.*

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Internships, Cooperative Courses and Virtual Workplace Experience Courses

Cooperative courses, Virtual Workplace Experience courses, Pre-Apprenticeship and Internships (*with the exception of Non-CTE Internships*) are universal courses - they apply to every Jump Start graduation pathway.

Internships

There are three types of internships:

1) **CDF-Qualifying Internships** where students are placed in a company that operates in one of the WIC-approved high-demand industry sectors. CDF-Qualifying Internships qualify for *both* the 6% MFP adder paid for all CTE courses *and* the 6% Career Development Fund (CDF) adder;

2) **CTE Internships** where students are placed in a company that operates in any other industry sectors. CTE Internships qualify *only* for the 6% MFP adder for all CTE courses; and

3) **Non-CTE internships** where students are placed in a non-business internship. Non-CTE Internships do not qualify for any MFP adder. Examples of Non-CTE Internships include internships at a school office, a volunteer organization or a religious organization. **Non-CTE Internships are not part of any Jump Start graduation pathway.**

WIC-Approved High-Demand Industry Sectors
Internships that qualify for the 6% CDF payment **must** be in a WIC-approved high-demand industry sector.

• Automotive Service/Repair	• Healthcare	• Manufacturing
• Construction Crafts	• HVAC	• Pharmacy
• Culinary (*only* for students pursuing the statewide ProStart/ SafeServ credentials)	• Information Technology	• Transportation and Logistics

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Internships				
Course Title	Course Code	Carnegie Credits	CTE 6%	CDF 6%
CDF-Qualifying CTE Internship I (2 CREDITS)	080200	1	☐	☐
CDF-Qualifying CTE Internship II (2 CREDITS)	080201	2	☐	☐
CDF-Qualifying CTE Internship I (1 CREDIT)	080202	1	☐	☐
CDF-Qualifying CTE Internship II (1 CREDIT)	080203	2	☐	☐
CTE Internship I (1 credit; Non-CDF)	110402	1	☐	
CTE Internship I (2 credits; Non-CDF)	110403	2	☐	
CTE Internship II (1 credit; Non-CDF)	110404	1	☐	
CTE Internship II (2 credits; Non-CDF)	110405	2	☐	
Non-CTE Internships are <u>not</u> part of any Jump Start graduation pathway.				
Non-CTE Internship I	400200	1		
Non-CTE Internship I	400210	2		
Non-CTE Internship II	400220	2		
Non-CTE Internship II	400230	1		

Virtual Workplace Experience Courses approved for 2016-2017				
Course Title	Course Code	Carnegie Credits	CTE 6%	CDF 6%
Virtual Workplace Experience I	080204	½	☐	
Virtual Workplace Experience I	080205	1	☐	
Virtual Workplace Experience II	080206	½	☐	
Virtual Workplace Experience II	080207	1	☐	
Authentic Workplace Experience	080212	1	☐	

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Cooperative Courses				
Course Title	**Course Code**	**Carnegie Credits**	**CTE 6%**	**CDF 6%**
Cooperative AgriScience Education I	010323	3	☐	
Cooperative AgriScience Education II	010325	3	☐	
Cooperative Office Education	040205	3	☐	
Cooperative Marketing Education I	041010	3	☐	
Cooperative Marketing Education II	041011	3	☐	
General Cooperative Education I	080300	3	☐	
General Cooperative Education II	080301	3	☐	
Cooperative Health Occupations	090004	3	☐	
Cooperative Family and Consumer Services	100800	3	☐	
Cooperative Technology Education	110098	3	☐	

Pre-Apprenticeship Courses				
Course Title	**Course Code**	**Carnegie Credits**	**CTE 6%**	**CDF 6%**
Pre-Apprenticeship I (2 credits)	080208	2	☐	
Pre-Apprenticeship II (2 credits)	080209	2	☐	
Pre-Apprenticeship I (1 credit)	080210	1	☐	
Pre-Apprenticeship II (1 credit)	080211	1	☐	

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CDF-Qualifying Pre-Apprenticeship Courses				
Course Title	Course Code	Carnegie Credits	CTE 6%	CDF 6%
CDF-QUALIFYING PRE-APPRENTICESHIP I (1 CREDIT)	080230	1	☐	☐
CDF-QUALIFYING PRE-APPRENTICESHIP I (2 CREDITS)	080231	2	☐	☐
CDF-QUALIFYING PRE-APPRENTICESHIP II (1 CREDIT)	080233	1	☐	☐
CDF-QUALIFYING PRE-APPRENTICESHIP II (2 CREDITS)	080234	2	☐	☐
CDF-QUALIFYING PRE-APPRENTICESHIP III (1 CREDIT)	080236	1	☐	☐
CDF-QUALIFYING PRE-APPRENTICESHIP III (2 CREDITS)	080237	2	☐	☐
CDF-QUALIFYING PRE-APPRENTICESHIP IV (1 CREDIT)	080239	1	☐	☐
CDF-QUALIFYING PRE-APPRENTICESHIP IV (2 CREDITS)	080240	2	☐	☐

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Culminating Credential(s)

To graduate using a Regional graduation pathway students must attain: 1) one Core credential or the equivalent LCTCS Certificate of Technical Studies / Technical Diploma; and 2) two Complementary credentials.

Students who graduate with Regional pathway credentials earn their school 100 accountability points.

Culminating Credential(s) / Certifying Industry Agency(ies)	**Core Credentials: students must attain one credential from the list below:** 1) Customer Service and Sales (National Retail Federation) 2) Certified Hospitality & Tourism Management Professional (CHTMP) – American Hospitality & Lodging Association (AH&LA) *(Includes 2 years of study plus 100 hours of internship)* 3) Regional Micro-Enterprise Credential – Baton Rouge Area Chamber (BRAC)
	Complementary Credentials: students must attain two credentials from the list below: **Recommended Safety Complementary Credentials** 1) Basic Safety Orientation - Association of Reciprocal Safety Councils 2) First Aid for Students Certification – American Red Cross, American Heart Association, National Safety Council or approved equivalent or approved equivalent* 3) OSHA 10 – General Industry - OSHA Certificate of Completion 4) OSHA 10 – Construction - OSHA Certificate of Completion * - Jump Start policy is flexible in recognizing all legitimate First Aid programs. Currently-approved First aid for Student Certification include American Red Cross, American Heart Association and National Safety Council. If a district or charter school wants to use a different First Aid certification, they must provide Jump Start with evidence that their intended First Aid certification includes all required components as well as a practical certification. Successful completion of First Aid certification requirements in Regional and Integrated pathways may include First Aid only, CPR and AED only, or a comprehensive combination of First Aid, CPR and AED. **Recommended Computer Literacy Complementary Credentials** 5) Internet and Computing Core Certification (IC^3) – Certiport 6) Microsoft Office Specialist Excel – Microsoft and Certiport 7) Microsoft Office Specialist PowerPoint – Microsoft and Certiport 8) Microsoft Office Specialist Word – Microsoft and Certiport

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	Other Recommended Complementary Credentials 9) Certified Guest Service Professional - American Hospitality & Lodging Association 10) National Career Readiness Certificate WorkKeys Silver, Gold or Platinum - ACT 11) Complementary Micro-Enterprise Credential - BRAC (may not be used in conjunction with Regional Micro-Enterprise Credential) **Additional Approved (But Not Recommended) Complementary Credentials** 12) OSHA 2255 Principles of Ergonomics – OSHA Certification of Completion 13) OSHA 3115 Fall Protection – OSHA Certification of Completion 14) QuickBooks – Certiport (issue: this is a very demanding credential; students are encouraged to attain this credential, but it will be significantly more challenging to attain than the recommended Complementary credentials)
Credentials No Longer Authorized for this Pathway	**Complementary Credentials No Longer Approved for this Pathway** • OSHA 7200 Blood-borne Pathogens – OSHA Certificate of Completion See the Jump Start Policy Regarding OSHA Courses / Credentials (available for download from the Jump Start website) for additional details

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Sample Schedule

This schedule is *only one example* of how a student can meet the requirements of this pathway and graduate on time with the required culminating credential(s).

Each high school will develop its own standard schedules for Jump Start students based on the courses available to its students (in school, at the local technical college, or via Course Choice).

9th Grade	10th Grade	11th Grade	12th Grade
Algebra I	Math Essentials	Geometry	Financial Literacy
English I	English II	English III	Technical Writing (ELA credit)
Physical Science	Biology	*Entrepreneurship*	*Advanced Career Readiness*
Civics	American History	*Accounting I*	*CTE Internship or Cooperative Office Education*
IBCA	*Principles of Business*	**Customer Service (1 credit)*	*Elective Course*
Basic Career Readiness	*Business Computer Applications*	*Elective Course*	*Elective Course*
Physical Education I	Physical Education II / Health	*Elective Course*	*Elective Course*
7 credits	7 credits	7 credits	7 credits

Credentials Earned by this Hypothetical Student	Core Credential	Complementary Credentials	
	Customer Service (National Retail Federation)	1) Red Cross First Aid and CPR for Students Certification (or approved equivalent) 2) Microsoft Word Specialist	

Bold italicized courses count as one of the required 9 Carnegie credits for graduation via this pathway

Every Pathway Can be Adapted for Students Meeting the April Dunn Act Eligibility Criteria

Every Jump Start graduation pathway can be adapted for students with disabilities who meet the April Dunn Act eligibility criteria. Students must complete nine credits of CTE courses from the courses listed in the pathway. The IEP team has the authority to determine the credentialing level a student must achieve for the purposes of graduation (analogous to using individual performance criteria to meet EOC requirements for the purposes of graduation).

IEP teams with questions about how to adapt this graduation pathway for their student should contact JumpStart@la.gov