

Suggested Timeline: 14 Days

#### **Unit Focus:**

to attract potential clients and future employees to the advanced manufacturing sector, an important industry sector in the state. multiple opportunities to develop teaming skills and organize tasks to solve real world problems. The performance task asks students to design a company website that helps collaboration. Students will understand the importance of communication, including verbal and nonverbal communication, during group assignments. Students will be given Unit 2 is focused on healthy, work-based collaboration. Students will apply their strengths and leadership styles to understand effective team dynamics and peer

# Desired Results (both skills-based and concept-based

#### ig Ideas:

Collaboration is the key to solving complex problems in a global society. When individuals use their strengths and leadership styles and maximize the strengths of the team, they can achieve their goals. Students can utilize teamwork and other communication skills to present information in diverse formats such as through websites and social media campaigns. There are many emerging career opportunities, including opportunities to utilize communication skills, in the advanced manufacturing sector.

#### **Essential Questions:**

- How can my knowledge of myself including my strengths and leadership style help me to achieve my goals and those of a team?
- How does verbal and **nonverbal communication** contribute to the success of a team?
- How do I identify and apply my strengths to become an effective team member?
- How do I understand the potential strengths and roles of each team member to collaborate for the benefit of the team?
- What emerging career opportunities are available in the advanced manufacturing sector?

### Students Will Know and Be Able To...

- work in teams to manage competing ideas and develop a shared idea of success,
- hold themselves and their peers accountable for contributing to the team's success,
- develop and lead diverse teams to generate creative solutions to complex problems;
- communicate effectively using verbal and nonverbal techniques with members of a team;
- describe the advanced manufacturing sector, including the range of companies and careers and its significance;
- consider the audience and purpose in designing a website and social media campaign.









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## Career and Life Readiness Competencies:

#### Applied Knowledge

#### **Critical Thinking Skills:**

- thinking critically
- thinking creatively
- making sound decisions
- solving problems
- reasoning
- planning
- organizing

#### Career Navigation Skills

maintaining knowledge of industry sectors and pathways

## Relational Skills and Personal Attributes

#### Interpersonal skills

- Working well with others
- Exercising leadership
- Resolving conflicts through negotiation
- Respecting individual differences

#### Personal qualities

- demonstrating responsibility and selfdiscipline
- adapting and showing flexibility
- taking initiative

#### **Executive and Communication Skills**

#### Information Use

#### **Technology Use**

#### Career Navigation Skills

developing self-awareness

Reading Standards for Literacy in Science and Technical Subjects, Grades 6-8

distinct from prior knowledge or opinions RST.6-8.2: Determine the central ideas or conclusions of a text; provide an accurate summary of the text

that information expressed visually (e.g., in a flowchart, diagram, model, graph, or table) RST.6-8.7: Integrate quantitative or technical information expressed in words in a text with a version of

Writing Standards, Grade 8

information through the selection, organization, and analysis of relevant content W.8.2 Write informative/explanatory texts to examine a topic and convey ideas, concepts, and

relationships between information and ideas efficiently as well as to interact and collaborate with W.8.6 Use technology, including the Internet, to produce and publish writing and present the

effectively; assess the credibility and accuracy of each source; and quote or paraphrase the data and W.8.8 Gather relevant information from multiple print and digital sources, using search terms conclusions of others while avoiding plagiarism and following a standard format for citation

Speaking and Listening Standards, Grade 8

claims and evidence, and add interest. SL.8.5: Integrate multimedia and visual displays into presentations to clarify information, strengthen

Reading Standards for Informational Text, Grades 9-10

equation) into words. RST.9-10.7: Translate quantitative or technical information expressed in words in a text into visual form (e.g., a table or chart) and translate information expressed visually or mathematically (e.g., in an

Writing Standards, Grades 9-10

information flexibly and dynamically. writing products, taking advantage of technology's capacity to link to other information and to display W.9-10.6 Use technology, including the Internet, to produce, publish, and update individual or shared information clearly and accurately through the effective selection, organization, and analysis of content. W.9-10.2 Write informative/explanatory texts to examine and convey complex ideas, concepts, and

plagiarism and overreliance on any one source and following a standard format for citation effectively; assess the strengths and limitations of each source in terms of the task, purpose, and W.9-10.8 Gather relevant information from multiple authoritative sources using advanced searches audience; integrate information into the text selectively to maintain the flow of ideas, avoiding

Speaking and Listening Standards, Grades 9-10

SL.9-10.2: Integrate multiple sources of information presented in diverse media or formats



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#### **Support for Diverse Learners:**

- and team roles ahead of time for students that include additional details and background Provide notes on nonverbal communication
- Provide additional support for vocabulary.
- Preview the text or topic and identify might be new for the students. vocabulary or sentence structures that
- board and have students write them in Write these words and phrases on the their notebooks or on index cards.
- 0 word to the students. synonyms to relay the meaning of the Use visuals, acting, translation or
- out, or use it in an appropriate by asking the students to draw it, act it Reinforce the newly learned language
- with time to ask questions and retell the key points to the teacher. Send out video links early and provide students
- student understanding. Ask students to restate instructions to check for understanding. Model directions and use gestures to support
- Use checklist for modifying lesson plans.
- Refer to Guidebook for Supporting Students as needed. with Disabilities and English Learner Guidebook

#### Targeted Career Cluster(s): Goals

**Advanced Manufacturing** 

**Evidence of Student Learning** 









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## Curriculum-Embedded Performance Task(s):

### Performance Task 1A: Team Contract

Students will form teams and work together to

- determine roles and responsibilities;
- create a group contract; develop action steps; and
- define roles and responsibilities to achieve a common goal.

# **Performance Task 1B:** Web Redesign and Social Media Campaign Students will

- redesign a company website;
- research various occupations within the manufacturing industry;
- identify current workforce demographics;
- research various companies within the manufacturing industry;
- identify current products that are developed and distributed,
- develop a social media campaign;
- develop a group presentation for an external audience; define the criteria and constraints of the assignment.

#### Formative Checkpoints:

- Class Discussion—class discussions throughout unit
- **Self-Evaluation**—reflections on success competencies at the beginning of each unit, goals for improvement, and reevaluation of progress
- **Teacher Observation**—student progress in team settings toward increased collaboration, communication, critical thinking, and creativity
- Reflection Paragraphs—goals for areas of growth
- Industry Research—various occupations in the manufacturing industry, demographics of current employees, and research on companies and their products
- Website Production and Social Media Campaign—attention to potential clients and future employees
- **Group Presentation**—overview of the website development, social media campaign, and associated team contract criteria to accomplish team goals.

	Learning Plan Overview
Lessons	Lessons Overview
Lesson One:	Day 1: Students participate in an obstacle course activity and discuss how teamwork is essential to success. Students watch a video about team
Communication Is the	building and discuss the research.
Key	
	Day 2: Students practice speaking and listening as a team and understand the importance of recognizing and correctly interpreting nonverbal cues.
2 days	Students watch a video and discuss the idea of nonverbal communication. Students practice nonverbal communication and discuss how it can be
	used to express feelings in an appropriate or inappropriate manner.
Lesson Two: Using	Day 1: Students discuss the roles of facilitator, idea-generator, mediator, encourager, and recorder. Students identify their strengths and values
Teamwork to Solve a	and discuss the importance of roles and responsibilities and the potential impacts to teams. Student teams complete the "Build a Tower" problem.
Problem	Day 2: Students form groups and discuss the project guidelines, criteria and constraints, and the performance task rubric. Students determine roles
12 days	and responsibilities within a group and develop a list of team rules and norms and finalize an outline of the team contract.









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#### Learning Plan Overview

state and report back to their team. goal of understanding what it is and what the sector looks like (range of careers, major companies/products, etc.) in their region and across the Day 3: Students watch a video about advanced manufacturing and individually complete research on the advanced manufacturing sector with the

for attracting potential clients and/or future employees, specifically under-represented employee demographics recruitment. Students develop a decision matrix and apply categories to determine one company website to review and develop recommendations demographics of the workforce. Students document underrepresented populations in the workforce and identify potential audiences for Day 4: Students individually complete research on various occupations and companies within the manufacturing industry and identify current

Students share a mock-up or sketch of the redesigned web page with their team for feedback. future employees. Student teams develop a decision matrix and apply categories to determine which web pages they would like to redesign. Days 5 and 6: Students individually research the selected company's website and document recommendations to attract potential clients and

Days 7, 8, and 9: Students research the best method to create their website and subsequent web pages. Students use technology to develop a web

effectiveness. Student determine which criteria for an effective social media campaign can be used to attract potential clients and their future workforce and complete their social media campaign plan. Days 10 and 11: Students research social media campaigns and document the types of advertisements as verbal or nonverbal and discuss their

responsibilities for giving the presentation. their team contract supported the overall success of the team. Student teams complete their group presentation and determine roles and Days 12 and 13: Student teams develop a presentation to include updates to their company website, outline of their social media plan, and how

Day 14: Student teams present their website, social media campaigns, and team contracts to another class or members of the manufacturing

#### Lesson One Learning Plan Communication is Key

#### Synopsis:

Students will be introduced to the unit on **teamwork**. Students will understand the importance of communication and its role in **teamwork**. Students will

#### Addresses Essential Questions:

 How does verbal and nonverbal communication contribute to the success of a team?









discuss how to be an effective team member and will be provided  opportunities to practice teamwork.  Assessed Career and Life Readiness Competencies:  Understanding teamwork and being able to work with others is demonstrated by students working in teams to move through an obstacle course.
Assessed Career and Life Readiness Competencies:  erstanding teamwork and being able to work with others is demonstrated by students working in teams to move through an obstacle course.
erstanding <b>teamwork</b> and being able to work with others is demonstrated by students working in teams to move through an obstacle course.
Communicating verbally is demonstrated by students as they provide verbal instructions to peers in an obstacle course and as peers discuss relevant topics.
Listening actively is demonstrated by students as they discuss relevant topics with their peers.
Observing carefully is demonstrated by students as they use nonverbal cues through pantomime.
Suggested Texts and Resources:
Resources New Vocabulary for the Learning Plan:
How Google Builds the Perfect Team     appearance
<ul> <li>Pixar: For the Birds</li> <li>body language</li> </ul>
Materials • eye gaze
<ul> <li>blindfold</li> <li>facial expression</li> </ul>
classroom objects to form an obstacle course
stopwatch     nonverbal communication
video link     teamwork
Learning Events and Formative Checkpoints:
Day 1 Students will know the importance of both verbal and nonverbal communication.
Formative Assessment
teacher observation of class discussion
<ul> <li>teacher observation of student responses to activity questions</li> </ul>
teacher observation of student <b>teamwork</b>
Materials/Resources:
blindfold
classroom objects to form an obstacle course
stopwatch
video link









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	Communication is Key
Day 2	Students be able to use nonverbal communication to express different feelings in an appropriate way.
	Formative Assessment
	teacher observation of class discussion
	teacher observation of student responses to activity questions
	teacher observation of student <b>teamwork</b>
	Materials/Resources
	slips of paper with different pantomime activities
	video link

**Lesson One Learning Plan** 

## Lesson Two Learning Plan Using Teamwork to Solve a Problem

#### **Brief Synopsis:**

Students will learn about the different roles and responsibilities in teams and understand there is an individual responsibility for each person in an effective team. Students will develop skills that will allow them to solve problems in a team setting. Students will be challenged to work with a team to research the manufacturing industry and consider how they could change a website to attract a more diverse employee demographic and prepare a social media campaign for the rollout. Students will present their designs to another class or to industry leaders.

Addresses Essential Question:

- How can my knowledge of myself including my strengths and leadership style help me to achieve my goals and those of a team?
- How do I identify and apply my strengths to become an effective team member?
- How do I understand the potential strengths and roles of each team member to collaborate for the benefit of the team?
- What emerging career opportunities are available in the advanced manufacturing sector?

# Career and Life Readiness Competencies:

Thinking critically is demonstrated by solving a problem to create a tower, creating a redesigned webpage and designing a social media campaign

Thinking creatively is demonstrated through creating a redesigned webpage and designing a social media campaign

Making sound decisions is demonstrated through developing a decision matrix.

Solving problems is demonstrated by creating a tower and by redesigning a webpage to attract potential clients and future employees

Planning and organizing is demonstrated through the mock-up of the redesigned web page. Reasoning is demonstrated by recommending changes to the website to attract potential clients and future employees.

Understanding **teamwork** and being able to work with others is demonstrated through the use of a team contract. Background knowledge and understanding of key concepts about the occupation, career pathway or industry is demonstrated by researching the manufacturing industry.









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Communicating effectively with others in multiple formats (speaking, writing, listening) is demonstrated by creating a social media campaign and by presenting to industry leaders.

Using technology efficiently and effectively is demonstrated by researching the manufacturing industry and by selecting appropriate technology resources to develop the website.

Listening actively is demonstrated by working with team members and incorporating feedback

### **Suggested Texts and Resources:**

- PT 2.1B: student handout
- **Advanced Manufacturing Sector Overview**
- Web Redesign and Social Media Campaign Rubric <u> https://globaldigitalcitizen.org/8-free-website-creator-tools</u>
- <u>and-students-to.html#.WtH24ljwa70</u> https://support.google.com/blogger/answer/1623800?hl=en https://www.wikihow.com/Make-a-Website-With-Word http://www.freetech4teachers.com/2011/02/10-ways-for-teachers-
- New Vocabulary for the Learning Plan
- encourager facilitator
- innovato
- mediator
- prioritize
- recorder

# parning Events and Formative Checknoints

	reariling events and Formative Checkpoints:
Day 1	Students will know and be able to:
	<ul> <li>work in teams and manage competing ideas to build a tower.</li> </ul>
	<ul> <li>work with teams whose members have diverse perspectives and strengths.</li> </ul>
	Formative Assessment
	teacher observation of class discussion
	<ul> <li>teacher observation of the class activity</li> </ul>
	teacher review of notes
	Materials/Resources
	ten balloons for each team of four people
	masking tape (in 3-foot strips)
	yard stick
Day 2	Students will know and be able to hold themselves accountable for contributing to a team's success by developing a team contract.



Formative Assessment

teacher observation of class discussion







	teacher review of team contracts  Materials/Resources
	Team contracts
	PT 2.1A: student handout
	PT 2.1B: student handout
	PT 2.1: rubric
Day 3	Students will know and be able to:
	<ul> <li>communicate effectively using verbal and non-verbal techniques with members of a team.</li> </ul>
	• understand what advanced manufacturing is and what the sector looks like (range of careers, major companies/products, etc.) in their region and
	across the state.
	Formative Assessment
	teacher observation of class discussion
	Materials/Resources
	Team contracts
	PT 2.1A: student handout
	PT 2.1B: student handout
	PT 2.1 rubric
	<ul> <li>Select readings and other resources from the Advanced Manufacturing Sector Overview</li> </ul>
Day 4	Students will know and be able to
	<ul> <li>work in teams to develop a shared idea of success and while managing and respecting competing ideas hold themselves accountable for</li> </ul>
	contributing to the team's success.
	<ul> <li>hypothesize why different groups may or may not be well represented in the advanced manufacturing sector.</li> </ul>
	<ul> <li>make sound decisions by developing a decision matrix to select their company for the performance task.</li> </ul>
	Formative Assessment
	teacher observation of class discussion
	teacher review of students' research
	Materials/Resources
	Team contracts
	PT 2.1A: student handout
	PT 2.1B: student handout
	PT 2.1 rubric
Days 5 and 6	Students will know and be able to
	<ul> <li>work in teams to develop a shared idea of success while managing and respecting competing ideas.</li> </ul>









	<ul> <li>communicate effectively using verbal and non-verbal techniques with members of a team.</li> <li>research different websites to develop a list of recommendations that will help to attract potential clients and/or future employees.</li> </ul>
	complete a decision matrix to select their company for the website performance task.
	Formative Assessment
	teacher observation of class discussion
	teacher review of students' recommendations
	teacher review of students' decision matrix
	Materials/Resources
	Team contracts
	PT 2.1A: student handout
	PT 2.1B: student handout
	PT 2.1: rubric
Days 7, 8,	Students will know and be able to
and 9	<ul> <li>work in teams to develop a shared idea of success while managing and respecting competing ideas.</li> </ul>
	<ul> <li>hold themselves and their peers accountable for contributing to the team's success.</li> </ul>
	• communicate effectively in order to design a new web page to attract potential clients and/or future employees for the advanced manufacturing
	company.
	<ul> <li>plan and organize to mock-up the redesigned web page.</li> </ul>
	Formative Assessment
	<ul> <li>teacher observation of class discussion</li> </ul>
	<ul> <li>teacher review and feedback of students' webpage</li> </ul>
	teacher feedback of the decision matrix
	Materials/Resources
	Website design resources
	PT 2.1A: student handout
	PT 2.1B: student handout
	PT 2.1: rubric
<b>Days 10 and 11</b>	Students will know and be able to
	<ul> <li>work in teams to develop a shared idea of success while managing and respecting competing ideas.</li> </ul>
	• communicate effectively in order to develop a social media campaign for their company's new website.
	Formative Assessment
	• teacher observation of class discussion
	teacher review and feedback of students planning the social media campaign









	Materials/Resources
Days 12 and 13	Students will know and be able to
	<ul> <li>work in teams to develop a shared idea of success and while managing and respecting competing ideas.</li> </ul>
	<ul> <li>hold themselves and their peers accountable for contributing to the team's success.</li> </ul>
	• communicate effectively in order to develop a team presentation to demonstrate updates to the website and the social media campaign.
	Formative Assessment
	<ul> <li>teacher observation of students planning their presentation</li> </ul>
	Materials/Resources
	Team contracts
	PT 2.1A: student handout
	PT 2.1B: student handout
	PT 2.1: rubric
Day 14	Students will know and be able to communicate effectively using verbal and nonverbal techniques in order to present their social media campaign with
	other team members.
	Formative Assessment
	<ul> <li>teacher observation of students giving their presentations</li> </ul>
	Materials/Resources
	Team contracts
	PT 2.1A: student handout
	PT 2.1B: student handout
	PT 2.1 rubric



